HELP WANTED-M ALE.

BALESMEN ATTENTION!

We are building a National andisting Sales Organization to a meritor may american special of a specialities", not stap a BIG MONEY will be made due nest five years).

An advertising campaign that astined to write a chapter in latory of Selling-which will be proughout the national selling ruity—is about to be launched, ampaign starts next week.

This means an opportunity to make quickly—large commissions in assisting us in raising the capital necessary of inance our merchandising proramme and YOUR opportunity in its merchandising programme is just that you yourself can make it.

Call before 3 P. M., Monday ONLY, Kendall Products Corporation, 700 6th av. (corner 41st.).

SALESMEN.

A New York banking house, with branches in several cities, has opening on its permanent staff for two clean cut men of good standing selling attractive commission basis. Those selected must be able to approciate an inqual opportunity and demonstrate their desire to take full advantage of it. They will be thoroughly instructed by and have the full cooperation of the firm. This offers a most desirable connection to earnest reliable men who want to advance themselves.

CATAL RETWEEN 10:30 AND 12:30. ROOM I, 7 WALL ST. ASK FOR BOND SALES MANAGER.

SALESMEN.

Two men with the go-getter spirit can make large and steady weekly income with New York corporation: attractive proposition; strong indorsements; quarterly dividends guaranteed; leads furnished: liberal commission, drawing account. Apply between 10 and 1 o'clock, Mr. Gilder, suite 1100, 300 Madison av.

to resell 5,000 stockhold to reself 5,000 stockholders, prosper-ous concern; liberal commissions. Room 1107, 338 5th av.

BALESMAN, BETWEEN 25 AND 30, CATHOLIC. ENERGETIC, EDUCATED, REFINED AND GOOD APPEARANCE, FOR
INSIDE STORE SELLING AND ORDERING OF STOCK; STATE EXPERIENCE,
CAPLICATION. BOX 56, 209
CABLE BUILDING.

SALDSMAN, with knowledge of builders hardware and experience with trade in Creater New York. Address, giving age, experience and salary expected at start. A 365-141. SALESMAN wanted for classy line chlidren's shoes; will only consider those familiar with Coursecticat, New Jersey, Bilinois solid chie; state full particulars. B 856 Heraid.

SV.

EALESMEN.—Several high grade stock salesmen wanted by a chemical obsportation having something unawaily attractive to offer. E5 per cent. commission. A 570 Herald, 250 Broadway.

SALESMAN thoroughly familiar with the plumbing and heating business to represent us in Hudson River territory: salary and commission. Box 104, 3013 3d av.

SALESMEN to sell 12% dividend paying stock, established and successful company; commission. Finne Linder, Madison Square 625.

SALESMEN-If you can sell or think you can write me about it. B 801 Herald, Ful SALESMEN wanted; new invention; saves time, drudgery, 63 Court et., Brooklyn.

WHERE TO PLACE HERALD WANT ADS

MAIN OFFICE 280 Broadway OPEN DAY AND NIGHT Phone Chelsea 4000. HERALD SQUARE, B'way & 36th St.
Entrance at 1358 Broadway
OPEN DAY AND NIGHT
Phone Chelsea 4000 16th ST. OFFICE, 16th St. and 7th Ave. OPEN DAY AND NIGHT Phone Chelsea 4000 BRONX

518 Willia Ave., at 148th St. Daily 8 A. M. to 10 P. M. Sundays 8 A. M. to 10 P. M. Phone Metrose 9833 WASHINGTON HEIGHTS 585 West 181st St. Daily 9 A. M. to 11 P. M. Bundays 12 Noon to 9 P. M. Phone Wadsworth 9098 HARLEM

205 West 125th St. Daily 8 A. M. to 10 P. M. Sundays 10 A. M. to 10 P. M. Phone Morningside 0794 FULTON STREET 206 Broadway Dally S A. M. to 10 P. M. Sundays 2 P. M. to 10 P. M. Chelsea 4900

BROOKLYN 24 Court St.
Dally 8 A. M. to 10 P. M.
Sundays 10 A. M. to 10 P. M.
Phone Main 5456-7-8

Or leave your ad with any of our 600 agents throughout the city.

HERALD WANT ADS BRING BIG RESULTS HELP WANTED-MALE.

SALESMEN

A week or so ago I called for a few capable, aggressive and reliable men, not under 25 years of age, to help me expand, in a big way, an established business already successful and paying dividends. The men I got were cleaneut, ambitious and attractively presentable. Evidently they were in dead earnest to make a connection that promised both permanency and profit. Right new they are working hard, and being paid accordingly, because I was able to convince them that the rewards are more than commensurate with the efforts put forth. I am looking for two or three more just such men. My position in charge of the company's operations authorizes me to offer them an uncutal opportunity. If you are interested, get in to see me, please, early in the week. We'll take but a few minutes of each other's time and it may be-for all you know—the turning point in your career. THE BIG OPPOR-TUNITY, you know, comes to every man at least once. Mr. Edwards, Suite 804-805, 1170 Broadway.

SALESMEN.

Specialty aniesmen—Position is opened with first class firm manufacturing high grade therapeutic apparatus, we need a sales representative of the hishest calibre and personality for york which gives excellent present and Ature prospects and straight commission basis; the right man will find the apportunity well worth considering; applicants will please state age, expectence, religion and nationality. Address High Grade, Y 700, Herald, Herald 92.

SALESMEN-Over 25 years, who are ambitious of bettering their present position in life; we have a wonderful opportunity to offer you; no experience necessary, as we tench you arientific salesmanship and offer you a permanent position where advancement is unlimited; only those of neat personal appearance and Al references will be considered. Apply 504 Philippsburgh Bidg., Yonkern, N. Y.

SALESMEN!

SALESMEN.

The type of men we writt are of the sort that are in hot pursuit of big carnings, but that won't rtoop to violate conscience in order quickly to reach positions of financial indep-indence. Such is the type of this organizarison, such also the character of our proposition, such the idnd of men who can do both this company and themselves the most good. We offer such men, experienced and inexperienced alike, thorough training, a self-ing opportunity that isn't a flash in the pan and earnings from the very start that would be sure to gratify even a long established and resourceful salesman. Write for confidential interview, A 600 Herald, 280 B'way.

SALESMEN WANTED.

TWO HIGH CLASS SALESMEN:
MUST BE AMBITUOUS, RELIABLE
AND OF PROVED ABILITY: ONLY
\$5,000 MEN NEED APPLY. SPLENDID
OPENING FOR RIGHT MAN.

FOR INTERVIEW WRITE OR CALL MR. L. R. FOX, 33 GRAND ST., SEC-OND FLOOR.

EXPERIENCED TRUCK SALESMEN

High class salesmen to sell 3 and 5 ton trucks; Pierce, Mack, Packard, White, Riker, Liberty, Pearless, F. W. D.; all practically new, at prices that will move them quickly; excellent opportunity for capable excellent opportunity for capable experienced men; commission 10%. Apply ROCKAM-SCOTT CO., 1896 Broadway, at 63d st.

SALESMEN WANTED. SALESMEN WANTED.

If you are a salesman, or if you have potential selling ability and are earning less than \$100 per week, we can show you how to make this amount regularly; our organization has fifty-six men who are averaging \$100 weekly; we do not ask you to call on friends; leads furnished, and if you will work hard and follow instructions which have made big commissions for others, you can get in the \$5,000 class at once. This is a permanent job with a big future for the men who make good. Call Johnson & Hopkins Co., \$98 5th av.

A publishing house with high rating and 15 years of success wants two big calibre salesmen to sell on commission basis 85 cumulative preferred and common stock to customers and others; publication very favorably and widely known in this country and South America; references required. Ask for Mr. Voult, fifth floor, 50 West 47th st., city.

BALESMAN can earn \$50 daily through his profit; every owner a buyer on demonstration; duplicate orders come easy. Write for plan, Uncle Sam Chemical Co., 438 11th admething entirely different from anything on the market, women buy them on sight, every druggist should handle; no competition; to sedure contract and exclusive territory investment \$500 merchandise required; exceptional opportunity for the ambitious man that realizes the shortest route to financial independence is through getting others to work for you. For interview address K 222 Herald, Herald sq.

SALESMEN.

A man who has been through the mill knows he can make more money selling a dividend earning security in an established industrial whose product has no competition. New sold in more than 4000 ctores.

Demonstration of product makes sale first interview. All cooperatives leads and big commissions to producers. Bradstreets A-leating.

SALESMEN, as district distributors, to open offices, appoint salesmen and call on dealers for Marvel Tire Life, thoroughly tried and tested product which every motorist should need; positively seals punctures automatically and greatly increases life of tires; men with selling ability should not from \$100 to \$250 weekly. Marvel Tire Life Co., Inc., Lunt av., Chicago.

HIGH CLASS REFERENCES FOR PER-MANENT POSITION SELLING POPULAR FOOD IN BRONX AND BROOKLIN; AUTO DRIVING EXPERIENCE NECESSARY, IF YOU ARE A BUSINESS PRODUCER WITH ABILITY AND CHARACTER CALL EARLY MONDAY MORNING, JOHN F. JELKE CO., 83 WARREN ST.

SALESMAN to represent a manufacturer of high grade novelties to be sold in the art needlework and ribbon departments of the department stores throughout the middle and far West: consideration will be given only to such men as are thoroughly familiar with this trade and territory and men who have established records as salesmen of ability. Box 119, 200 Cable Bidg. SALESMEN wanted of good appearance; those otherwise employed to work during spare time, evenings and Sundays; ambitious men can add to their income selling popular priced home sites during spring and summer season and the work will not interfere with the job you now hold; leads furnished; best of references required. Red3 Herald, Herald square.

SALESMAN WANTED.

Eplendid opportunity profitable employment for a man of good personality and acquaintance in this locality; experience in celling automobiles valuable, but not essential. Apply by letter only, stating age, experience and references.

THE DURANT CORPORATION, room 1504, 511 6th av., New York, N. Y.

now calling on cloak and suit trade will find it to their advantage to write, stating territory being covered; salary. O 1045 Herald, Fulton st.

SALESMEN new calling on druggiata will find it to the advantage to write, stating territory bein covered; salary. O 1043 Herald, Fuiton st.

SALESMAN—A hustling, energetic man of good presence and education: must have nighest references as to character and past results; collece graduate preferred. Curtis Bell, 620 Fifth av. itell, 826 Fifth av.

SALESMEN, atock: opportunity go Callfornia on salary if you prove satisfactory; no advances. M 68 Heraid, Heraid sq.

SALESMEN-De you want to earn \$100 a week or more? See Manager, before P. M., Room 714, 5 Heekman st.

SALESMEN-Litho and printing; commission printing and the sale paid on art work; just furnish the leads. M 98 Heraid, Heraid sq. HELP WANTED-MALE.

Brill & Scott, 516 5th av., general agents for the Penn Mutual Life Insurar e Co. of Philadelphia, have an opening on the effect staff for a man of highest quality; prior insurance experience unnecessary, as we will give man selected a thorough training in successful methods of life insurar to prosentation and selling.

Next training class starts May ! Men who qualify now can enter this class ! This is an exceptional opportunity to get a thereugh training in a splendid busines : and make a permanent connection with a! fast

Call and see Mr. Wilson M. Taylor, roo 902, any afternoon between 2 and 4.

SALESMAN.

We require an experience salesman, accustomed to travelling, to engage in some special negotiations for us; to the right man we will pay a liberal percentage of the gross business secured; he should not at least \$12,000 annually; some of our men have exceeded this figure; we install a business extension service in banks; hundreds of financial institutions throughout the United States have continued to subscribe from year to year; the amounts involved are large and the commissions are proportionate. If you are between 28 and 45, can travel extensively and make long trips, write us, stating your experience, age and nationality; include phone number. Address J 173 Herald, Herald 29.

Exceptional opportunity for high-grade men to present to the interested public a simplified course of training which applies to 100% of the people approached. This is an unusual earning connection for the men who qualify, with district managership positions awaiting the real go-getter. Call and let's get acquainted with each other. You will find us just as human as you are; or phone to our Mr. Otis for appointment.

Institute of Simplified Education, Inc., 244 Maddson Avenue.

Phone Vanderbilt 4500, ext. 64.

We prefer to train our own salesmen. We want four amblious men, over 30, of pleasing personality and 'air education, without wide selling experience. Drawing account and commission to those accepted. Give brief details of experience and phone number, if any. Write M 99 Herald, Herald 84, SALESMEN—Several men with personality, education, determination and sales ability needed at once to sell a special service to New York physicians who have indicated interest; commission basis; men between 30-45 years preferred; give full particulars regarding selling experience, business record, phone number, &c.; personal interviews will be arranged at once, K. H., 307 Times Bldg.

SALESMEN.

be arranged at once. K. H., 307 Times Bidg.

SALESMEN.

We can offer you a lifelong position in an established business where character and ability are more important than experience; you satisfy us and we will satisfy you hat this opportunity is a real one. Apply in person. L. R. Steel Service Corp., 165 E'way, suite 723.

SALESMEN.—National corporation has open-

E'way, suite 723.

SALESMEN-National corporation has openings for three aggressive, Christian specialty salesmen; must be of good address and furnish references; positions worth over \$100 weekly to "hustlers," willing to work six hours daily. 158 Rensen st., suite 708, Brooklyn. Subway to Borough Hall.

SALESMAN. Travelling-Wholesale hosiery, underwear, general merchandise house has opening for a live wire salesman for upper New York State; must be familiar with this line; drawing account, commission basis, reply, giving age, experience and territory covered, E. C., 842 Herald, Pulton st.

SALESMAN—Opening where ability and pepget proportionate returns. Our belt preserver backs strongest arguments, stops lost
time of expensive labor and fuel: gives capacity output. Restores scrapped belts to
full service. Ensign Refining Co., Cleveland.

SALESMAN.

Mercantile house wants live young man,
25-30 years old, sell merchandisse; experience
in particusar line unnecessary. Write, stating age, previous selling experience and salary wanted, Box 81, 260 Cabbs Building.

SALESMAN WANTED, experienced in buying and selling scrap and ingot metals; salary basis.

H. K. 814 HERALD, 280 BROADWAY.

SALESMEN.—\$6 commission paid on receipt of order should be earned in few minutes selling E-Z Ball Gum machines. Ad-Lee Novelty Co., Dept. C-5, Chicago.

SALESMEN.—will train a few young men in the science of legitimate stock selling and provide the security of an established corporation for their initial effort; commission basis only. R 462 Herald, Herald square.

SALESMEN—visiting automobile, grocery and hardware trade, take orders for Ry-Hy Products; commission basis; write for par-ticulars. Ry-Hy Mfg. Co., Stamford, Conn.

regions. Ry-Hy Mfg. Co., Stamford, Conn.
SALESMENN-Calling Garage and Auto Supply. Side line Speedometer replacement parts. Good commission. Meikle Mfg. Co., Springfield, ill.
SALESMAN, travelling: rhinestone Jewelry and hair ornaments; fast seiling line, commission. Sales Manager, Lock Box 278, Yonkers, N. Y.

Stock salesman can make big money seiling our preferred stock; very attractive; good talking points. J 176 Horald, Herald sq. SALESMEN acquainted with builders, plumbers, manufacturers, wholesale and retail hardware trade; staple line. A 588 Herald, 280 E way.

hardware irred, stayle chandlery and marine hardware line, wanted by reputable house. State full particulars, past experience, etc. A 587 Heraid, 280 B way.

Tire manufacturer wants service of city men to handle product as side line in metropolitan district. V 704 Heraid, 280 Fees. politan district. V 704 Herald, 280 Dress, SALESMEN-TILE COMPANY DESIRES REPIRESENTATIVES, ENERGETH MEN OF CHARACTER CAN MAKE CONNECTION. WRITE V 705 HERALD, 280 EWAY. SALESMEN, securities, who are producers, not seeking advances, can secure a real money making connection. C 442 Herald, 280 Broadway.

Broadway.

SALESMEN-57 miles per gallon made new patented gasoline vaporiser. Write for perticulars. Stransky Vaporiser Co., Pukwana, B. Dakota.

SALESMEN. - Lighting fixture salesmen, with road experience and trade, can have splendid opportunity; commission basis. V oplendid opportunity; common to Herald, 280 Broadway.

SALES MANAGER, EASTERN, FOR WELL KNOWN CORSET COMPANY

SCHOOL TEACHERS.

An exceptional opportunity for
5 HIGH GRADE men. See Mr. White,
Monday, 3d floor, 110 West 54th st.
SHIPPING clerk, knowledge food products
praferred, state salary; must have reference. O 1047 Herald, Fulton st.

Remember the Change in Phone Number

for all Herald Want Ads

Now CHELSEA 4000

THE NEW YORK HERALD

HELP WANTED-MALE.

SECURITY SALESMEN.
We offer an exceptional opportunity to five bigh grade men, with established clientele; this month of the state of t mablished ability. R 461 Herald, Herald sq.
SECURITY SALESMEN
market issue of producing oil corporation
sessing established merit and a strong
idend record; heartiest copperation with
i workers; out of town connections init. Factories exchanged; commission
it. A. H., 616 Herald, Fulton st.
LL COUNTRY HOTEL wants a marcouple; one to cook meals, the other
a sist general housework; wages \$7.0
the Address Y 707 Herald, 280 B way.

TORS to sell a cooperative automo-

STOCK SALESMEN
CC LLD NOT YOU MAKE
REAL MONEY FOR YOURSELL'IF: You got GENUINE LIVE LEAL from interested pros-

You statent ADVERTISING CAM-PAIGN on New York's most ve Newspapers?

You had SINCERE COOPER-ATION, n t merely promises?

You could of er a DIVIDEND PAYER, not at maybe?

STOCK SALE. MEN.

New York corporation a jout to issue one million dollars of new stor I: wants 5 young nun possessing character at 1 ability; experience and references absolately necessary; permanent positions in gener, 1 sales department for those showing ability; state experience and references in first letter. J 292 Herald, Herald so.

STOCK SALESMEN

STOCK SALESMEN WANTEL By a firm manufacturing a practical punture proof tube that makes friends whe ever shown. Exceptional ofter. Ones par made \$175 the first week.

FRANK WACHTER

170 Fifth Avenue, N. Y. C.

170 Fifth Avenue, N. Y. C.

STOCK SALESMEN WANTED.

No experience necessary: leads furnished:
guaranteed income: attractive, meritorium,
salable proposition; exclusive territory; Hoeral commission. RENKER & COMPANI

STENOGRAPHER, first class, by head of large law firm; must have executive ability. Write, giving experience, references and salary desired. A 611 Herald, 280 Broadway. STENOGRAPHER and assistant; soun, man; first class reference required; salar; to start \$18 per week. Write or call J. R Watkins Co., 155 Perry st. STENOGRAPHER-SECRETARY-Good pos-tion open for capable man; Christian; o tion open for capable man; Christian; op-portunity for advancement; state age, ex-perience; \$25. G 1662 Herald, Bklyn.

STENOGRAPHER—First class, by head of large law firm; must have executive ability; write, giving experience, references and salary desired. O 1051 Herald, Fulton st. ing ago, previous acilling experience and grant and gran TEACHER or college student, summer post tion; healthful, pleasant work; \$315 (9 days). Write Dept. D., 303 5th av.

First National Nurseries, Rochester, N. Y.
WANTED—Bookkeeper in textile business,
versed in modern accounting methods, famillar with tax laws; able and willing. Address, with references, box A 594 Herald,
286 Broadway.
WANTED—FIRST CLASS BOND SALESMAN TO SELL HIGH CLASS SECURITIES: STATE AGE, EXPERIENCE AND
REFERENCES. A 591 HERALD, 286
BROADWAY.

WINDOW DRESSER.

EXPERIENCED, ENERGETIC: HIGH CLASS WOMEN'S OUTER APPAREL SHOP; MUST BE ABLE TO ASSIST ON FLOOR.

HAGEDORN'S, B'WAY AND SIST ST. WOOD PULP SALESMAN WANTED. WOOD PULP SALESMAN WANTED.

One who has had previous experience in this particular line and who is entirely familiar with the business, including the buyers; none other need apply; state age, references, ealary expected and give full particulars as to what you have done and can do; all replies treated strictly confidential.

WOOLLEN SALESMAN.—Wanted a young man thoroughly acquainted with the high grade talloring trade to New York and vicinity, by one of the most reputable woollen jobbing houses in the country; commission basis. Y 720 Herald, Horald eq.

BIG MONEY TO US.

We know that it's the spirit a man spends in his work—rather than the hours he puts in—that marks his progress toward financial independence. We know, moreover, that our proposition will breed an aggressive, energetic spirit in many a man who reads this ad that will make it easy for him to turn his otherwise wasted and idle hours into earnings of fifty dollars and more such week. That's big money for part time, but it's average rather than exceptional with our partitime men. The offer is open to men who are clean-cut, honest, in need of more money than they are now earning and ready to work as hard as this unusual opportunity reasonably demands. We'll be giad to interview you, in confidence, if you'll write for appointment. Box A 601 Herald, 280 B'way.

N. J.

YOUNG man wanted, about 18 years old, to assist in shipping department (wholesale); must be good penman and willing worker; salary \$15 to start. O 12 Herald, Herald sq. YOUNG MAN as driver for small G. M. C. truck and make himself useful in car department; salary \$22. Mellor, 235 West

TELEPHONE DIRECTORY Of Home and Business Needs.

POR SALE—Latest model Belknap addresser, \$125; 180 filing trays, 50c. each; Foot ad-dressograph cabinet and tray holders, \$125 V 702 Herald, 280 Breadway.

ANTIQUE Furniture-Phone 247 Prospect. In buying or selling antique furniture, old china, call or phone headquarters, HARRY MARK, 751 Fulton st., Brooklyn,

AWNINGS
made of the better kind.
FRANK G. MEYER.
309 Gates av., B'klyn. Hushwick 0285.

An opportunity for young men between ages of 20-30 to connect with one of the largest financial houses, dealing exclusively in high grade banking securities. They must be intelligent, neat appearing, possess some qualities of a saiseman. Past experience not essential. Preference given to men having broad social or business acquaintance. If you feel you have selling ability if given an opportunity this is your chance. Libertl remuneration, commission basis. Only the type of red blooded man, capable and willing to make sacrifices and work hard to accomplish big things. For interview write, stating education, age, previous experience, B 864 Herald, Fulton st. velope upon request.
DR. ROEBLING GEYSER,
142 East 27th st. Mad. Sq. 44
MME, HELENE'S FACIAL CREAM

Works wonders with the Complexion Nutritious Skin Food. Removes Wrint Unchallenged for Quality in 25 Years.

CHIROPRACTORS.

ALICIA P. DE YOUNG, D. C., sinusoida massage for rheumatism, skin, stomach nervous diseases, 119 E. 83d st.

DR. TARSY, 164 Monroe st., Brooklyn, especially for chronic, "incurable" disease 2.7 P. M. Phone Lafayette 1549J.

CLOTHING TURNED.

OVERCOATS, suits turned in three days 346 De Kalb av., B'klyn. Prospect 8024.

DETECTIVE AGENCIES.

DANIEL WOLFF Detective Bureau, Inc. 347 Mad. av. (45th). Vand. 3565.—Civil criminal, confidential investigations; highes refs.

DOG CEMETERY.

DOGS, CATS AND BIRDS.

AND HOW TO FEED.

American Pioneer Dog Medicines mailed free to any address by the author. H. CLAY GLOVER CO., INC., 118 WEST 31ST ST., NEW YORK. Phone Watkins 3953.

DOGS BOARDED.

HEATHERBLOOM KENNELS

DRESSMAKERS.

SUITS, COATS, WRAPS, DRESSES

OBJECTIONABLE HAIR permanently removed. LAURA SERLINGER, care of Schmidt Beauty Parior (tol. Academy 2079) Broadway, between 108th and 109th sts.

**SUPERFLUCUS HAIR DESTROYED.
**Electric needle means no return or noar Miss Barrett, Registered Nurse, 17 W, 42d.

EXPRESS-MOVING. -

MOVING, trucking, storage, packing, ship ping, crating. KLUNDERS, 805 E. 224t st. Phone Olinville 8462.

EXPRESSING AND TRUCKING.

OCAL-LONG distance; reasonable rate 1352 Fulton av., Bronx. Jerome 1420W.

EMPLOYMENT AGENCIES-DOMESTIC.

GOODE'S AGENCY.—Best positions open first class families; all mationalities. 72 West flat st. Columbins 4137, TUBSILA EMPLOYMENT AGENCY, 656 Lexington av.—Servants of all nationalities. ERS. MASON'S AGENCY, 18 West 45d st. Vanderbill 5003. Reliable domestic help.

MME. HELENE.
4238 BROADWAY. WADSWORTH 4314.
BEAUTY culture in all advanced lines; exceptional work. Miss HILDRED HAUSEN,
115 West 104th, apt. 21. Academy 2920.
BEAUTY culture in all advanced lines; exceptional work. Miss HILDRED HANSEN,
115 West 104th, apt. 21. Academy 2920. YOUNG MEN TO QUALIFY FOR INVEST MENT BANKING BUSINESS DESIRED BY HIGH CLASS BROKERAGE HOUSE SALARY AND COMMISSION; MUST BE ENERGETIC AND WILLING TO START FROM THE BOTTOM AND WORK UP TO THE TOP. WRITE FULL PARTICULARS BANKERS FINANCIAL AND ADVISORY CORP., TO WALL ST. BUILDING RENOVATING.

VE make old houses new by three classes the business from the ground up; must be willing and in earnest; saiary to begin \$10 per week; state age and references in own handwriting. J 179 Herald, Herald eq. handwriting. J 179 Herald, Herald eq.

YOUNG MAN, hustling, as buyer and manager of popular priced gents' furnishing department in live department store; town of 250,000. Hen F. Levis, 37 West 26th. Apply Monday, Between 12-1 o'clock.

YOUNG man with experience in real estate office; must understand typewriting. Address, stating age, K., room 32, 55 B'way. CARPENTER, builder; any work in building line; houses, bungalows built. Cebisch, 436. Third Av. Phone Fordham 6930.

HELP WANTED-MALE.

TO EVERY EMPLOYEE IN THE BUSINESS
FIELD

Are you willing to devote one hour daily to studying our Simplified Course on Books keeping and Accountancy? If you are, in one month you should qualify to open, conduct and close any set of books in double entry bookkeeping as applied to Proprietary and Partnership business.—This is no "Short Cut" but a method having the approval of some of the best known Certified Accountants in this country. We know you are interested, therefore, call or write.

Institute of Simplified Education, Inc. 24 Madison av., N. Y. City. Phone Vanderbilt 4500, ext. 64.

HOTELS Need Trained Men—Big dermand.

Your old carpets, Will call with samples in Every Indiana. The John Schot Cash Registers—We guarantee to rent or sell a better (National) for less than the proprietary and Partnership business.—This is no "Short Cut" but a method having the approval of some of the best known Certified Accountants in this country. We know you are interested, therefore, call or write.

Institute of Simplified Education, Inc. 24 Madison av., N. Y. City. Phone Vanderbilt 4500, ext. 64.

HOTELS Need Trained Men—Big dermand.

4500, ext. 64.

HOTELS Need Trained Men—Big demand for high salaried executives; we train you by mail and put you in touch with big opportunities; write at once for particulars. Lewis Hotel Training School, Desk 3021, Washington, D. C. New York office suite 1527 Acollan Bullding, 29 West 42d st. Telephone Murray Hill 2578.

Queen st., East, Toronto, Canada.

AUTOMOBILE repairing, driving, complete course, \$35, including ignition system; keep your present position; learn good paying profession; day, evening; ladies' classes; license guaranteed. N. Y. Auto School, 42 West 125th.

AUTOMOBILE TRAINING BY EXPERTS.
Complete shop course, \$86, with driving.

AUTOMOBILE TRAINING BY EXPERTS.
Complete shop course, 186, with driving,
1900, weekly nayments, Ask for Catalogue,
STEWART AUTOMOBILE SCHOOL,
225 West 57th st., at Broadway,
Leading School—Founded 1909. LEARN TO BE A CHAUFFEUR-Pleasant, profitable work; day and evening classes. Send for free booklet and visitor's pass West Side Y. M. C. A., 301 W. 57th st. BE A DETECTIVE—Excellent opportunity good part travel. Write C. T. Ludwig, 53 Westover Bldg., Kansas City, Mo. LINOTYPE.—Why not investigate this de grable trade? It may benefit your entir-tuture. Empire School, 133 E. 16th.

EMPLOYMENT AGENCIES.

Commercial Help Wanted.

EMPLOYMENT EXCHANGE 30 Church Street. New York City. Established 1909.

OFFICERS AND DIRECTORS

Robert W. DeForest.

SALES MANAGER-With tin plate experience; domestic and export; big proposition; sales \$8,000,000; salary open.

FOREMAN-Repair and installation depart ment; must have scale experience; \$2,00 up,

BOOKKEEPER-Fire insurance experience necessary; good handwriting; \$1,800.

SALESMEN (2)—College men to break into sales, after three months' training in factory; preferably some inside book-keeping or office experience; salary commensurate.

mensurate.

ATTORNEYS (2)—Good, opportunities for men with seweral years' expariences \$2,200 year.

SALES CORRESPONDENT—Personality and experience essential; \$30.

EXPERIENCED PRINTING MAN—Age \$5-50; must be thoroughly experienced in practical details; act as assistant to accountant; \$30-\$35.

countant; \$30-\$35.

STENOGRAPHERS Several desirable openings for clean cut young Americans able to pass ordinary test; \$25-\$30.

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